

# WE'RE HIRING!

*For those looking for a louder than usual career!*

**selby**  
.com.au



## Retail Store Manager

Generous Salary + Great Bonus Incentive

Great Opportunity for an Experienced Department or Section Manager

### Who Are We?

Selby Acoustics is one of Australia's largest independent retailers of Home Theatre, Hi-Fi and AV accessories, offering a wide range of Audio Visual Electronics and a huge range of cables, stands and mounting systems and accessories from leading manufacturers, including our own brands.

We currently have a fulltime opportunity for an experienced Retail Store Manager (or someone with skills to step up) to help us continue our fantastic growth record. We are looking for an individual who is a committed and enthusiastic team player with strong retail performance experience and management.

### Is This You?

You have a demonstrated history in managing a retail store, department or section, you bring a natural ability to influence, coach and mentor teams. You can confidently manage team to deliver targets and drive operational excellence. You recognise and support the importance of integrity and honesty in everything you and your teams do. You are not afraid to have courageous conversations and can navigate challenging situations. You can support and mentor team members to achieve their ambitions and dreams whilst delivering on the KPI's and targets of the business.

You are passionate about Home Theatre/Audio Visual and are willing to work within rostering guidelines which include working weekends. You have excellent written and verbal skills that enables you to effectively communicate with suppliers, stakeholders and customers. Experienced and able to manage high performance teams, you recognise that excellent customer service is the foundation of all retail relationships.

### Your New Role!

Working in our Malvern S.A. Retail Store, this dynamic position is a leading role in our highly regarded customer service team and involves providing and managing others to provide friendly advice and support to new and existing customers, via phone, email and in store. Our Store Management Team are commercially astute and forward-thinking innovators, whose purpose is to drive growth through a clear business plan that includes identifying new opportunities to grow sales, maximise team sales effectiveness and providing customer service excellence. You will inspire a high performing team culture that delivers an awesome customer experience.

### The perks?

Generous Salary + Super + Great Bonus Incentive Scheme.

Opportunity for specialist technical training and certification.

Generous team member discount program.

Managing an enthusiastic high-performance team.

### How To Apply?

Send your Cover & Resume to [careers@selby.com.au](mailto:careers@selby.com.au) with the job title as the subject!

The Best In Home Theatre & Hi-Fi!

